

February 6, 2023

## POSITION ANNOUNCEMENT

### Deputy Chief of Party - Technical (DCOP/T), USAID Vietnam Climate Resilient Agriculture Development in the Mekong Delta Activity

**LOCATION:** Hanoi, Vietnam  
**GROUP:** Environment & Energy  
**PROJECT:** USAID Vietnam Climate Resilient Agriculture Development in the Mekong Delta  
**REPORTS TO:** Chief of Party

#### POSITION SUMMARY:

Winrock International works with people around the world to increase economic opportunity, sustain natural resources, and protect the environment. Winrock is seeking a Chief of Party to lead a dynamic team in implementing an anticipated \$25-49.99 million dollar USAID-funded project to address climate resilient agriculture development in Vietnam's Mekong Delta.

The Deputy Chief of Party- Technical (DCOP/T) will support the Chief of Party (COP) with overall project management, administration, and implementation of the anticipated project. S/he will maintain systems for project operations; ensure that all award deadlines are met, and targets are achieved; oversee field staff; and coordinate and maintain working relationships with project stakeholders, including government ministries, subgrantees and/or subcontractors, other development projects, short-term technical assistance providers, and local institutions. S/he will lead collaborative initiatives to ensure all approaches are sustainable, inclusive, cross-sectoral, and evidence-based.

**The position is contingent upon receipt of donor funding.**

#### ESSENTIAL RESPONSIBILITIES:

- Support the COP and liaison with the donor, key government officials, and international and local organizations, representing Winrock International.
- Coordinate and collaborate with private sector firms, farmers and farming groups, government counterparts, and other relevant stakeholders to leverage resources and maximize results.
- Support the development of strategies to introduce and promote climate smart technologies for sustainable growth of the agriculture sector, drawing on both proven technologies and innovative approaches to build resilient communities.
- Provide technical direction to diagnostics and assessments for evaluating market opportunities for new technologies, identifying partners, and designing project partnerships.
- Provide high-level oversight for project administrative functions including financial management, human resources and procurement while ensuring compliance with Winrock policies and principles and donor rules and regulations.
- Support with design and interventions that sustainably build the capacity of staff and key stakeholders in government, the private sector, agricultural research institutions, and producers.
- Support with supervision and direction to long- and short-term staff and technical consultants.
- Support with monitoring program performance through indicators and evaluate program effectiveness and results.
- Apply adaptive management and learning approach to iteratively evaluate program results and impact. Institute adjustments to replicate and scale successful activities and course correct activities that are not yielding desired results.

- Support with preparation of annual work plans and progress reports and monitor the implementation of these plans. Prepare and submit quarterly and annual reports on the progress of activities and achievement of program results to USAID.
- Maintain close communication with Winrock home office and USAID to provide ongoing, informal updates of project progress.
- During the absence of the COP, CDOP/T will be the acting COP and assume roles and responsibilities of the COP.
- Other duties as assigned.

#### **QUALIFICATIONS AND BACKGROUND:**

- **Education:**
  - Academic degree in agriculture, economics, international development, business administration, climate resiliency, natural resource management, or related field. Master's degree or higher strongly preferred.
- **Experience:**
  - Minimum 10 years of experience managing complex sustainable agriculture, climate resilience, natural resource management, or similar development programs.
  - Minimum 5 years previous executive experience managing United States Government (USG)-funded contracts.
  - Experience training, managing, and coaching project staff and partners on systems-based interventions required.
  - Experience operationalizing iterative learning systems consistent with the collaborating, learning, and adapting (CLA) framework.
  - Experience designing and implementing services and/or activities to reach women, youth, and historically excluded communities.
  - Experience working on USAID-funded development programs in the context of Vietnam or Southeast Asia region strongly preferred.
  - Experience developing partnerships with and supporting private sector actors and research institutions.
- **Skills/Knowledge:**
  - Ability to supervise, challenge, and build capacity of staff and coordinate activities with partners from a broad range of backgrounds and experiences.
  - Ability to build coalitions and networks with private sector actors that can provide synergies and sustainable solutions.
  - Must be comfortable in a high-level representational role as well as interacting with beneficiaries.
  - Sound knowledge of international donor contracts, financial and accounting regulations and procedures, preferably USAID regulations.
  - Demonstrated understanding of USG M&E frameworks and reporting systems. Skills in knowledge management, qualitative and quantitative analytical methods, and data analysis preferred.
  - Excellent management, communication, and organizational skills are required.
  - Excellent computer skills (word-processing, spreadsheets, and databases) are required.
  - Fluency in English required, professional fluency in Vietnamese preferred.

**Please submit your CV and application here:** [Deputy Chief of Party - Technical \(DCOP/T\), USAID Vietnam Climate Resilient Agriculture Development in the Mekong Delta Activity](#) by 28 February 2023

#### **About Winrock International**

Winrock is an equal opportunity employer. We are committed to providing equal employment opportunity for all people and value diversity and inclusiveness. Winrock recruits, employs, trains, promotes and compensates regardless of race, color, religion, sex, gender, gender identity, gender expression, sexual

orientation, national origin, ancestry, citizenship, age, physical or mental disability, medical condition, family care status, or any other basis protected by law.

At Winrock we have a clear mission: Empower the disadvantaged, increase economic opportunity and sustain natural resources through unwavering dedication to accountability, equity, innovation, integrity and transformation.

Winrock knows that its success comes from the hard work and steadfast dedication of its diverse workforce. Winrock remains committed to maintaining diversity, inclusion and equity across the entire organization.

Learn more about our projects: <https://winrock.org/>