

VACANCY NOTICE

VTN/2012/006

10 December 2012

Post Title : Partnerships Specialist
Reference number : 72456
Grade of Post : NO-C
Location : Ho Chi Minh City

I. Summary of the Post:

Under the direct supervision of the International Partnerships Specialist/Head of HCMC Office, responsible to support the coordination, planning, development, management and implementation of the Country Office Corporate Engagement Strategy to mobilise the corporate sector for child's rights as well as to leverage and raise resources for the Country programme, in close collaboration with relevant programme staff.

II. Key Duties and Responsibilities:

The key focus of the Partnerships Specialist is to support the development and implementation of UNICEF Viet Nam Corporate Engagement Partnerships strategy and implementation frameworks, focusing on (1) promoting corporate social responsibility (CSR) in relevant areas of child survival and development and protection and (2) developing long-term partnerships with the private sector in order to mobilise resources for children of the Viet Nam country programme. In coordination with the International Partnerships Specialist and the Programme staff, the Partnerships Specialist will:

1. Support the development and implementation of a Corporate Social Responsibility (CSR) and Children's Rights Agenda

Support the research and analysis of CSR and children's rights in Viet Nam, in particular in relation to the CSR Market Assessment. Help establish a network of alliances to support the CSR and Children's Rights agenda, such as umbrella business bodies and networks and influential private sector individuals, focusing on promoting CSR in the areas of child development and protection. Develop relevant communication and programmatic materials to support the private sector in effectively implementing their CSR agenda promoting and protecting the rights of children.

2. Establishment and Management of Private Sector Partnerships

Support the establishment of partnerships with the private sector (identifying, approaching and negotiating) to advocate for children's rights in Viet Nam through the CSR agenda and to fundraise or leverage funds for children from the private sector. Design/develop concepts for partnerships engagement activities in alignment with UNICEF's Viet Nam country programme. Implement and manage the day-to-day

activities with the private sector in order to achieve high-value results for children.

3. Development of Fundraising and Communication tools

Work jointly with Communications, Programmes and Operations to develop fundraising tools for the private sector (Resource Mobilization kits, communication tools, programme funding requirement documents, partners updates, annual report for donors, articles for UNICEF Viet Nam website); and to support the private sector in effectively implementing their CSR agenda in the area of child development and protection.

4. Advocacy and Promotion of children's well being

Establish a positive image of UNICEF and goodwill in HCMC. Establish and maintains contact with the local government and other national and local decision-makers and influential civilians in HCMC, to advocate and promote the well-being of women and children as a priority in the development effort of the city.

III. Qualifications:

1. Education

Advanced university degree and relevant equivalent background in Business Administration, Marketing, Communications or Management.

2. Work Experience

Minimum of five years of relevant professional work experience in development and project management of corporate partnerships related to marketing, corporate social responsibility and/or fundraising programmes.

Experience working in or with multinational companies desirable.

3. Language Proficiency

Fluency in English and local working language of the duty station (NO)

4. Competency Profiles (For details on competencies please refer to the UNICEF Professional Competency Profiles.)

i) Core Values (Required)

- Commitment
- Diversity and Inclusion
- Integrity

ii) Core Competencies (Required)

- Communication [II]
- Working with People [II]
- Drive for Result [II]

iii) Functional Competencies (Required)

- Formulating Strategies and Concepts [II]
- Analyzing [II]
- Relating and Networking [II]
- Persuading and Influencing [II]
- Creating and Innovating [II]

iv) Technical Knowledge

a) Specific Technical Knowledge Required

- Knowledge of UNICEF's global partnership strategy and knowledge of the corporate sector and corporate social responsibility
- Rights-based and Results-based approach and programming in UNICEF.
- UNICEF programme policy, procedures and guidelines in the Manual.
- Mid-Term Strategic Plan (MTSP)

b) Common Technical Knowledge Required (for the job group)

- Methodology of programme/project management
- UNICEF programmatic goals, visions, positions, policies and strategies.
- Knowledge of global human rights issues, specifically relating to children and women, and the current UNICEF position and approaches.
- UNICEF policies and strategy to address on national and international issues, particularly relating to conflicts, natural disasters, and recovery.
- UNICEF emergency programme policies, goals, strategies and approaches.
- Gender equality and diversity awareness

Please send detailed P11 form (*UN Personal History Form*)/resume, letter of interest (in English) and a copy of degrees marked "Confidential" to:

Human Resources Specialist
UNICEF Viet Nam
81A Tran Quoc Toan Street, Ha Noi

Closing date for receipt of applications is **21 December 2012**.

Only short-listed candidates will be called for test/interview. Any attempt to unduly influence UNICEF's selection process will lead to automatic disqualification of the applicant.

UNICEF IS COMMITTED TO GENDER EQUALITY AND EMPLOYMENT OF PERSONS WITH DISABILITIES IN ITS MANDATE AND ITS STAFF.

UNICEF IS A SMOKE-FREE ENVIRONMENT.

Tayyeba Nasir

Tayyeba Nasir
HR Specialist
UNICEF Viet Nam

1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 26