

# RESULTS-BASED MANAGEMENT TRAINING

Managing for lasting results in the new reality of international cooperation



## Why this course?

During the last decade, Results-based Management (RBM) has gained much influence in international cooperation; yet many organisations still struggle to plan for real results with accompanying processes and tools. RBM has consequences for the entire organisation: project planning, monitoring, evaluation, and learning.

Learn how to design solid RBM framework and integrate it into your organisation!

## For whom?

- Staff of organizations involved in international cooperation, who need to master RBM concepts and tools.
- People who want to effectively manage results-oriented projects and programmes in your own organization or with partner organization.

## Accreditations

Our ISO 9001 certification ensures that we apply a suite of widely recognized and professionally accepted management systems that are robust and reliable.

## What will you gain?

- Understand RBM in a changing context (e.g. SDGs, private sector, conflict situations, etc.);
- Understand and apply various methods for planning and designing results, such as problem tree, stakeholder analysis, appreciative inquiry, and outcome mapping;
- Gain insights in different RBM frameworks like Theory of change (TOC) and Logframe;
- Learn to design a results-based monitoring and evaluation plan, including KPIs and learning agendas;
- Apply RBM framework in your organisation in terms of organisational capacity and cooperation with key actors/stakeholders.

## Certificate

Upon completion of the training course and subject to attendance and active participation, you will receive a certificate of completion issued by MDF Training & Consultancy.

***"The shift from the logical framework to theory of change has already been adopted by my organisation. MDF Training & Consultancy has both practical experience and the course contents to guide us."***



# MDF Training & Consultancy

Empowering people, creating impact

## What will you expect?

- Day 1** Introduction to MDGs/SDGs, Project Cycle, and other RBM concepts, Case introduction and context analysis.
- Day 2** Understand RBM Planning tools: Theory of change, Logframe, Results framework formulation, Assumption and Risk management.
- Day 3** Discuss different types of monitoring and evaluation. Formulate indicators and identify targets. Learn about different data collection methods. Learn how to present/report results-based data.
- Day 4** Learn how to organise monitoring? Understand monitoring system format, evaluation, and most significant change (MSC) technique.

## Meet your trainer



**Nguyen Thanh Huong**  
Trainer/Consultant  
(course in Vietnamese)

T: +84 (0)24 6258 4438  
E: [nth@mdf.nl](mailto:nth@mdf.nl)

Huong has over 15 years of experience in providing training and management consultancy services. She has provided training courses on various topics including Project Management, M&E, Advocacy and Policy influencing, Disability Mainstreaming, etc.

Huong has also worked in consultancy projects with the Ministry of Education and Training in Vietnam, UNESCO in Myanmar, Nuffic, etc.

See more of Huong's profile [here](#).



**Bridging theory and practice**



**Creating lasting learning effect**



**Passionate about our work**



**Contributing to your social impact**

# Let's join us!



## MDF Special Support(\*)

- Visa advice
- Airport pick-up service
- Hotel arrangements
- Sightseeing recommendations

(\*) on request only and at client's expense

## About MDF

We are a worldwide training and consultancy organization with more than 30 years of experience in international cooperation. We focus on supporting people and organizations to strengthen their abilities to perform better. We work closely with NGOs, Governmental agencies, UN organizations as well as private sectors.

Our experts are involved in both training and consultancy activities to ensure that they maintain a close link to day-to-day practices in the field while staying up-to-date with the latest concepts. This way of working enriches our training courses and keeps our experts at the forefront of emerging ideas and best practices.

## Essential facts

Course language: Vietnamese

Dates: 14 - 17 August 2017

Location: Hanoi, Vietnam

Fee: VND 8,000,000

Registration [here](#) before 7 August

Course fee includes lunches and materials



01 free place for a group of six registrations;  
10% discount for MDF Alumni

## Terms & conditions

Read more about our cancellation policy, visa requirements, and insurances on our [Frequently asked questions](#) page.

## Contact us

MDF Asia - Vietnam office

249A Thuy Khue, Tay Ho

Hanoi, Vietnam

T: +84 (0)24 6258 4438

E: [www.mdf.nl](http://www.mdf.nl)

