



Terms of Reference

Consultancy services - Agriculture insurance review and analysis

Summary:

SNV has been working in Vietnam since 1995. Using market based approaches, SNV is committed to reducing poverty by catalyzing environmentally sustainable solutions for the poor in agriculture, energy, water & sanitation, and REDD+. SNV is engaged in the agriculture sector implementing Value Chain, Inclusive Business and Climate Change adaptation and mitigation activities.

From 2012, SNV has been developing and implementing a project "Sowing seeds of changes – Community Based Climate Change Mitigation through Sustainable Rice Production" (SSC project) which is funded by **DFAT/Australian Aid**. Rice production systems are vulnerable to climate change impacts as well as being the major contributor to greenhouse gases (nitrous oxide and methane) emissions in the agriculture sector (IPCC 2006). Promotion of low carbon and low risk farming technique is among the key focuses of the project. The project is to support small holder rice farmers in the north central (Quang Binh) and south central (Binh Dinh) provinces of Vietnam to improve their income, and to reduce greenhouse gases (GHG) emissions from rice production. It works with local agencies to build their capacity and knowledge on climate change, on low cost and low emission rice production systems, specifically System of Rice Intensification (SRI); and to support these agencies to better support farmers and develop sustainable rice production plan.

In order to support the development of holistic sustainable rice production strategy, SNV is inviting applicants for undertaking consultancy service on agriculture insurance, with following details:

Objective:

1. to review and analyse needs and feasibility of agriculture insurance for rice in relation to 315 programme and Large scale field programme (applying advance farming techniques i.e SRI, 1P5G) in 2 selected provinces, including Binh Dinh or Quang Binh in Centre and a province in Mekong delta.
2. to recommend agriculture insurance models, coordination mechanism, data management, distribution channels and roadmap for implementation in line with national and local programme.

Tasks:

1/ Development of research framework (including co-researcher partnership, methodology, tools, research site, monitoring, materials etc.)

2/ Reviewing the most recent practices and reports/researches on 315 programme, SNV's CBI project, other recent agriculture insurance programme in Vietnam (i.e ADB, Switch Re, AEIC etc.) for analysing the relevance and lessons from these programme for up-scaling.

3/ Field survey: interviewing local stakeholders, including government, agriculture sector, cooperatives, farmers for understanding needs, capacity, challenges/opportunities, preferable models and potential agenda of development/application of agriculture insurance.

4/ In-depth consultation on with agriculture authorities and key stakeholders from MoF, Insurance management bureau, IPSARD, insurance sector, NGOs etc. and local government of selected provinces for in-depth analysis of the 315 programme, Large scale field programme, legal framework and structure of agriculture insurance.

Expected results:

1/ A research proposal with details on research team, co-researching partnership, methodology, tools, research site, research plan, implementation agenda (field survey, consultation, reporting etc.) and resources allocation.

2/ A review report which consolidates research results and findings on agriculture insurances practices, analysis of local needs/capacity of agriculture for rice in conjunction with Large scale field programme and advance farming technique, preferable insurance models and it relevance to local context, and , recommendations agriculture insurance models, coordination mechanism and roadmap for implementation in line with national and local programme.

3/ Participation and inputs from key stakeholders, that ideally include experts from MOF, Insurance Management Bureau/315, MARD, IPSARD, Bao Viet, Bao Minh, NGOs, other relevant players.

4/ A debriefing meeting with SNV and CCCAG donor representative.

Candidate profile

- Prior strong experiences in development and implementation of agricultural insurance project/activities.
- Master or Advanced degree in business administration, finance, economics, insurance management or similar fields.

- Minimum of 10 experience years in implementing community based projects in international organizations.
- Strong experience in capacity building
- Good project management skills
- Strong training, communications and personnel management skills
- Fluent in spoken and written English

Expected starting date: Immediately, preferably early June 2015.

How to apply?

Please send your application letter, CV and supporting documentation, together with an indication of your expected rate and total consultancy package, to nnguyenthiphuong@snyworld.org and **cc** ttranquang@snyworld.org by **04 June 2015**.