



Chemonics International seeks local national applications for the following positions for an anticipated USAID-funded project that aims to integrate small and medium enterprises (SMEs) into global value chains:

- **Business-to-business (B2B) Platform Facilitators**
- **Small and Medium Enterprise (SME) Capacity Facilitators**
- **Small and Medium Enterprise (SME) Investment Facilitators**

The B2B Platform Facilitators, SME Capacity Facilitators, and SME Investment Facilitators will work within a dynamic team environment surrounded by thought leaders with expertise in economic growth and micro-, small, and medium enterprise (MSME) development best practices. The positions will be based in Ho Chi Minh City (HCMC) and will report to the B2B Platform Lead, the SME Capacity Lead, and the SME Investment Lead (respectively) based in HCMC. We are looking for individuals who have a passion for making a difference in the lives of people around the world.

Responsibilities:

- In collaboration with private sector IT and trade facilitation partners, supports the development and/or customization of a B2B platform: a modern, public, multi-faceted and multi-lingual website that serves as an information clearinghouse for business opportunities available to SMEs in Vietnam. The B2B platform will also include research products that could help facilitate FIE-SME transactions such as demand mapping and supplier capacity diagnostics;
- Supports the development and scaling up of supply chain linkage capacity development activities to ensure that these activities are reaching appropriate SMEs. This will include but are not limited to education activities and business training sessions to build SME skills and capacities;
- Identifies SMEs for potential investment, facilitates investment readiness capacity building with SMEs.

Qualifications:

- Bachelor's degree in economics, business management, finance, market systems, international trade, trade policy, or a related field required. Master's degree highly desirable;
- Minimum 4-years professional experience in business management, private sector development, regional integration, regulatory reforms, and/or related experience;
- Minimum 2-years professional experience in Vietnam, and extensive knowledge of Vietnamese business groups, trade facilitations and associations preferred;
- Demonstrated experience in collaborating with various stakeholders/counterparts;
- Ability to travel throughout Vietnam;
- Excellent written and oral communication;

- Demonstrated leadership, versatility, and integrity;
- Fluency in Vietnamese and intermediate English required.

Please submit electronic submissions of CV and cover letter to VietnamSMERecruitment@chemonics.com by 1 February 2018. Please include “B2B Platform Facilitator”, “SME Capacity Facilitator”, and/or “SME Investment Facilitator” in the subject line as appropriate. No telephone inquiries, please. Finalists will be contacted.