



Project Manager, Value Chain & Market Systems Development, based in Hanoi

HELKETAS, an International Non-Government Organization, supports the efforts of disadvantaged people and communities to determine the course of their own lives, thereby helping them to help themselves. HELKETAS promotes fair access to essential resources and protect social, economic, political, environmental and cultural rights.

HELKETAS Vietnam is looking for a Vietnamese citizen to take on an exciting new role as Project Manager, Value Chain & Market Systems Development. As part of the HELKETAS Vietnam team, the manager will lead a project contributing to sustainable and inclusive economic growth. As a senior member of the HELKETAS Vietnam country program, the manager will also contribute his/her knowledge, experience and commitment to inclusiveness and sustainability to the Vietnam program and related economic development projects. The preferred starting date for the position is April or May, 2019.

DUTIES & RESPONSIBILITIES

As manager, you and your team will work to create sustainable economic opportunities for poor, excluded and ethnic women and men in Vietnam. To achieve this, your duties will include:

- Developing inclusive, equitable value chains for products relevant to poor, marginalized and ethnic minority women and men, such as tea, medicinal plants and non-timber forest products
- Developing strong partnerships with private sector companies working on the selected products, coaching and advising them to develop more sustainable and equitable business models
- In cooperation with government and private sector partners, supporting farmer group development, including capacity building on product standards and certifications
- Collaborating with local institutions and organizations to help partner companies export their products to high-value markets.
- Building strong relationships with partners, government, donors and related HELKETAS economic development projects.
- Developing and guiding processes to assist project partners to create and apply economically, ecologically and socially sustainable business models, policies and strategies.
- Managing all budgeting, planning and reporting processes for the project team, in line with HELKETAS Vietnam regulations and donor requirements.
- Ensuring that effective monitoring and evaluation (M&E) leads to critical review of project progress and continuous improvement of project implementation through adaptive management.
- Actively communicating and sharing learning within the project team, the HELKETAS Vietnam country program, and with other interested organizations.
- Promote HELKETAS' vision, mission and values in our work and relationships with colleagues, partners and stakeholders.

REQUIRED QUALIFICATIONS:

- Degree in Marketing, Agricultural Economics or related fields
- Experience in business consulting, export promotion, SME development, or farmer group support is an advantage.
- Experience working on gender and social equity issues, with a commitment to instigate positive change
- A creative and personable team player, able to work collaboratively with colleagues to identify and analyse problems and propose innovative solutions
- Excellent spoken and written Vietnamese and English, with knowledge of French, German or Vietnamese minority languages an advantage
- Good command of MS Office suite, knowledge of Access or Web design would be an advantage

Interested candidates should send applications (CV plus motivation letters and copies of diplomas) to Helvetas.vietnam@helvetas.org and trieu.tuanh@helvetas.org or post to HELVETAS Vietnam 298F Kim Ma Street, Hanoi by **April 14th, 2019**. Only short-listed candidates will be contacted.