

Component 3: Improving SMEs' supply capacity and strengthening business linkages between SMEs and the value chains.	
C3-1-001	Develop a national SME support plan for 2021-2025 period, focusing on assisting SMEs to take part in the clusters and the global value chains; and support for implementation of the plan in some potential localities.
C3-2-001	Assess capacity and identify priority/focus areas for support and build capacity for business support organizations (BSO).
C3-2-002	Develop training materials and training programs to build capacity for BSOs focusing on the Project's selected priority or focus areas.
C3-2-003	Deliver training to BSOs in the Project's selected priority or focus areas.
C3-4-001	Conduct preliminary capacity assessment, classify and analyze SMEs' capacity to participate in several sectors, and develop a framework business database.
C3-4-002	Support for the development of an information platform to support business registration, assessment and diagnosis, to monitor the growth of businesses and the participation of SMEs in the global value chains, and to assist up-chain businesses in connection and expansion of investments in Vietnam.
C3-4-003	Support BSOs in integrating the data of their respective sectors into the Project's shared platform.
C3-4-004	Develop and update a database of the up-chain enterprises involved in the Project, and their requirements.
C3-4-005	Develop a processes to search and identify the outsourcing needs of up-chain enterprises, identify their technical specifications, general and specific requirements for each order or customer category by countries or regions
C3-4-006	Survey the demand side (buyers) to understand the barriers from the perspectives of the up-chain enterprises, and the impact of those barriers, if any.
C3-4-007	Compile international BSOs' best practices in SME support from the existing materials/documents.
C3-4-008	Organize conferences to promote the development of enterprises and their participation in the sustainable value chains in the international integration context.
C3-5-001	Organize, or coordinate with BSOs in organizing, activities to assist the qualified and ready-for-linkage, and ready-to-cooperate SMEs in linkage with the up-chain enterprises, and sharing the latter's needs for local partners with SMEs.
C3-5-002	Organize, or coordinate with BSOs in organizing, activities and events for large-scale promotion and linkage of the SME community with up-chain enterprises.
C3-6-001	Assist BSOs in developing a set of criteria for capacity assessment of enterprises by sector/industry and provide implementation guidelines.
C3-6-002	Assist and coordinate with BSOs in auditing the capacity of the enterprises in the selected sectors/industries, and propose intensive measures to improve technical capacity of the audited enterprises.
C3-7-001	Provide intensive technical assistance individually to each selected SME for linkage based on the assessment and audit findings.
C3-7-002	Develop technical documents and programs for training based on the Project's experiences and lessons learnt.
C3-7-003	Deliver or coordinate with BSOs in delivering training and capacity building for SMEs in general and stakeholders in general based on the Project's lessons learnt.
C3-7-004	Organize linkage programs, surveys and studies to learn about best practices and lessons in linking selected SMEs with the supply chain.
C3-8-001	Study and survey for a mapping of the financial sources for SMEs in Vietnam in order to propose support options for SMEs' access to financial sources for development.
C3-8-002	Assess performance of the Credit Guarantee Funds (CGF) for SMEs, develop a Manual on credit guarantee operations, and a set of criteria for assessment of the risk management performance and credit rating of CGFs.

C3-8-003	Study and Evaluate credit extension schemes to SMEs in the commercial banking system.
C3-8-004	Study and develop a set of procedures, rules and criteria for SME capacity assessment in accordance with the international standards applicable in Vietnam and conduct a pilot application thereof in the operation of the SME Development Fund as part of the activities to improve the lending activities of the SME Development Fund in support of the SMEs' participation in the value chain.
C3-8-005	Study and assess the information system in service of the SME credit rating.
C3-8-006	Carry out activities to support connecting SMEs with domestic and foreign credit institutions:
	Organize a business linkage conference for the SME Development Fund, financial and credit institutions, and SMEs to connect with the global value chains;
	Organize conferences to promote credit access between commercial banks/ financial and credit institutions and the enterprises taking part in the value chains.
C3-8-007	Organize demand-supply linkage events in the selected sectors/industries (electronics, metal, agriculture...; and other sectors).