

## REQUEST FOR PROPOSAL (RFP)

Solicitation Title:	Patient monitor multiparametric (5-7)
RFQ Release Date:	6 October 2021
Questions Due Date:	<a href="#">5pm 11 October 2021</a>
Submit Questions to:	tquy@fhi360.org with a copy to cuong@fhi360.org
Proposal Due Date:	3pm 13 October 2021
Submit Proposal to:	ProcurementVietnam@fhi360.org
Anticipated Contract Start Date:	25 October 2021
Contract End Date:	To be determined

### **Background**

FHI 360 is a non-profit human development organization dedicated to improving lives in lasting ways by advancing integrated, locally driven solutions. Our staff includes experts in health, education, nutrition, environment, economic development, civil society, gender, youth, research and technology; creating a unique mix of capabilities to address today's interrelated development challenges. FHI 360 serves more than 60 countries, all 50 U.S. states and all U.S. territories.

The **Meeting Targets and Maintaining Epidemic Control (EpiC)** is a five-year, global project funded by the U.S. President's Emergency Plan for AIDS Relief (PEPFAR) and the United States Agency for International Development (USAID). **EpiC Vietnam's goal is to deliver efficient, affordable, results-based technical assistance and direct services** while closing remaining gaps in Vietnam's efforts to meet HIV epidemic control targets and address the COVID-19 pandemic.

We are seeking a **qualified vendor to provide patient monitor multiparametric (5-7) including accessories for a number of hospitals in Ho Chi Minh and neighboring provinces including Dong Nai, Binh Duong, Tay Ninh, and Long An.**

### **Scope of Work**

The qualified vendor is expected to provide the following equipment:

**Up to 50** units of patient monitor multiparametric parameters (5-7) (for ECG, CO<sub>2</sub>, invasive blood pressure (IBP), non- invasive blood pressure (NIBP), oxygen saturation (SpO<sub>2</sub>), heart rate, respiratory rate (RR) and temperature (TEMP)) or more and associated accessories.

EpiC requires the MX450 by Philips, BSM-3562 by Nihon Kohden, or an equivalent model with recommended minimum technical specifications:

Specifications	Minimum requirements
Display Size	12" LCD
Resolutionp	1280 x 800
Basic Parameters	
ECG	≥ 3 leads ECG measurement

	Range: at least 15-350 bpm, accuracy: $\pm 1\%$ , interval: 1 bpm
Heart rate	At least 30-250 bpm, accuracy $\pm 5$ bpm and minimum gradation 1 bpm.
SpO2	1-99%, accuracy $\pm 2\%$ , interval 1%
Blood pressure	At least 10 – 270 mmHg, accuracy $\pm 8$ mmHg STAT mode available Invasive blood pressure (IBP) monitoring capabilities
Respiration rate	At least 0-170 bpm, accuracy $\pm 2$ bpm
Temperature Range	At least 0–40°C, interval 0.1 °C
CO <sub>2</sub>	CO2 monitoring capabilities.
Operation conditions	Temperature: 0–40°C (32–104°F) Humidity: 15–95%
Power Consumption	<70 W average
Alarms	
Indicator	Alarm, ON, Error, External
Power	240 V~/50 – 60 Hz
Batter duration	$\geq 4$ hours
Regulatory approval/ certification	FDA/CE
Warranty, service and maintenance	Warranty at least 12 months. 24months warranty is an advantage. Availability of accessories and spare parts for at least 2 years.

*Note: The selected vendor is expected to provide one color sticky label approximately size A6 accompany with each of the monitoring machine.*

#### **Timetable and Address for Submission**

Proposals are due no later than 3pm 13 October 2021. Required documentation listed below must be e-mailed to [ProcurementVietnam@fhi360.org](mailto:ProcurementVietnam@fhi360.org).

Any questions or requests for clarification can be submitted in writing to [tquy@fhi360.org](mailto:tquy@fhi360.org) with a copy to [cuong@fhi360.org](mailto:cuong@fhi360.org) by 5pm 11 October 2021. No telephone inquiries will be answered.

#### **Required Documentation**

The proposal must include the following items:

- A brief description of the organization, its capabilities, and its ability to provide the required supplies including country of origin and maintenance specifications.
- Timeline for delivery of all items.
- Documentation of legal registration.
- A detailed price offer (including VAT if applicable) in Vietnam Dong (VND).

#### **Evaluation Criteria:**

Quotations will be evaluated and ranked by a committee according to the price quotation



information provided. Only offerors able to provide all of requirements listed above will be considered. Other factors the committee will consider include cost, delivery and training capabilities.

**Selection shall be based on the following weighted categories:**

1. Technical specifications: 40%
2. Warranty and maintenance capacities: 20%
3. Price: 30%
4. Delivery capacity: 10%

**Terms And Conditions**

Offerors are responsible for review of the terms and conditions described below and in the award template attached.

The proposed payment terms of the anticipated agreement:

- 25% payment after signing contract/Purchase Order
- 60% payment upon delivery and installation of all equipment to the specified location and provide submission of the signed and stamped Delivery Report, invoice and supporting documents for payment.
- 15% payment upon when the operational guidance/training completed and provide audience confirmation.

Note: The proposed payment terms may be adjusted in final award documentation.

**FHI 360 Disclaimers**

- FHI 360 may perform a background check on any selected vendor.
- FHI 360 may cancel the solicitation and not award.
- FHI 360 may reject any or all responses received.
- Issuance of the solicitation does not constitute an award commitment by FHI 360.
- FHI 360 reserves the right to disqualify any offer based on failure of the offeror to follow solicitation instructions.
- FHI 360 will not compensate any offeror for responding to solicitation.
- FHI 360 reserves the right to issue award based on initial evaluation of offers without further discussion.
- FHI 360 may choose to award only part of the activities in the solicitation, or issue multiple awards based on the solicitation activities.
- FHI 360 has the right to issue amendments to the RFQ at any time.