

Scope of Work for Value Chain Consultancy

Save the Children is recruiting a technical expert in the **dairy livestock value chain** to act as short-term consultant in Vietnam. The consultant should bring technical expertise in the dairy livestock value chain, particularly in Vietnam context. Consultants based in Vietnam and with national language skills are preferred. The consultant will support detailed value chain assessment and design activities related to the FY25 USDA Food for Progress (FFPr) Vietnam Activity.

Consultancy Period: The consultancy will take place from **30 May to 30 June 2025**.

Level of Effort: Not to exceed 25 working days

Responsibilities:

The responsibilities include:

- Detailed mapping of the specified agriculture commodity value chain in the country, including value chain actors, their access to inputs, trading volumes, cost of marketing, and marketing margins by using key informant surveys,
- Assess historical and geographical mapping of supply and demand trends of the selected commodity,
- Identify key challenges and opportunities in each level of the commodity value chain. Also assess challenges and opportunities by geography, farm size, and socio-economic characteristics of the producers and traders.
- Identify strategies and innovative interventions to solve the key problems faced by the value chain actors,
- Review of existing government policies and programs that promote production and trading of the selected commodities
- Assess the quality standards and safety regulations in relation to the production, distribution, and trading of the selected agricultural commodity in the country
- Meet with government institutions, industry, and private sector representatives in the selected value chain, including representatives from the Ministry of Agriculture, trade associations, agribusiness companies, and research organizations, to identify key priorities in developing markets for the selected commodity.

- Provide Save the Children team with initial strengths, weaknesses, opportunities, and threats analysis of the value chain in the country and preferably by geographic focus.
- Provide intelligence on the landscape of local, regional, and international organizations working in the sectors relevant to the anticipated thematic priorities of the USDA FFPr project.
- Support Save the Children team to identify local partners and engage with them
- Validate information included in the proposal based on Vietnam's context to ensure the feasibility and sustainability of the solutions.
- Support to develop CO capacity and staffing component of the proposal.
- Other tasks assigned during the assignment.

Qualifications and Requirements:

- At least 10+ years of professional expertise working in the agriculture value chains, preferably in Vietnam and in targeted value chain
- Master's degree in agriculture or related subject, Higher degree preferred.
- Extensive knowledge and network in Vietnam and in (name of value chain), including connections with the Government officials, private sector entities, and value chain actors.
- Ability to travel (if required) with Save the Children team, at short notice in the timeframe.
- Excellent analytical, writing, and verbal skills in English
- Knowledge of U.S. Government programming is desired, but not essential.

Anticipated Deliverables:

1. Value chain assessment must be completed in top-quality
 - ✓ A detailed value chain mapping and analysis report including strengths, weaknesses, opportunities, and threats analyses and recommendations for strategic interventions for a project worth USD35 million in 5 years ready by 8 June.
 - ✓ A list of key stakeholders of value chains, including government, financial institutions, input suppliers, agribusiness companies, farmers' groups/cooperatives, trade organizations, and traders with contact information with recommendations of key partners for the successful implementation of the above-mentioned project.
2. Technical provision in proposal development process

- ✓ Provide strategic and specific advice and inputs for the project design.
- ✓ Support to identify local partners and engagement with them during the proposal design phase as required.
- ✓ Validation of information included in the proposal based on Vietnam's context.
- ✓ Inputs for CO capacity and staffing component of the proposal.

Timeline

Activities	Expected Timeline	Note
1. Value chain assessment and report completment	30 May – 8 June	Given the tight timeline, we expect the consultant to deliver high-quality outputs, with compensation structured based on deliverables. The budget already includes possible data/reports purchase.
2. Technical provision in proposal development process	10- 25 June	Including 4 full days for design workshop (tentatively 10-12 June), series of meetings/calls with SCVN and SCUS technical team during the proposal development and validation

Documents submitted

The consultant will send an application dossier including below documents via email address: tothithanh.minh@savethechildren.org

1. CV of consultants
2. 2 samples of previously conducted agricultural value chain assessments
3. RFQ

Submission deadline: The submitted documents must be received no later than **27 May-2025**. Failure to meet the closing time may result in the offer being void.